

Performance Results for 2015-16 Community Futures North Central Development

Community Futures (CF) is a program that supports community economic development and builds the capacity of communities to realize their full sustainable potential. The purpose of the CF Program is to help communities develop and implement *local solutions to local problems*.

Community Futures Performance Results	Results as of March 31, 2016
<i>Strong rural community strategic planning and implementation</i>	
1. Total number of community-based projects:	19
2. # of partners engaged in community-based projects:	9
<i>Rural access to business development services</i>	
3. # of businesses created, maintained or expanded through business services.	1
4. Number of business training session participants	63
5. Number of business advisory services	259
<i>Rural access to capital and leveraged capital</i>	
6. Dollar value of loans	194,824
7. Number of loans	10
Provide additional information (e.g. Success stories, Links to priorities, leveraging work, communication events, etc...)	
<p>BEST DETAILING</p> <p>CFNCD worked closely with Lori Best owner/operator of Best Detailing from start to business launch and continue to support this client to date. This client was accepted into the SE program delivered by CFNCD and had a great business idea of opening a detailing business using green technology and cleaning products. The great part of the business is that the owner uses steam cleaning which is great for turn-around time as there is no need to vehicle to have down period to dry. This owner was also able to set this business up as a home based business which kept overhead low during critical start-up period.</p>	
<p>MULADHARA HEALING & SUPPORT SERVICES</p> <p>CFNCD client, Lori Abbott is a Social Worker who completed the SE program at CFNCD and started Muladhara Healing and Support Services. This business primarily offers individual and family counselling services in addition to group work, training and workshops. Muladhara has been operating as a home based business and recently expanded into securing rental space in Thompson. Since this business was launched the client has seen a dramatic increase in business and approx. 90% of her business is with contracts secured with Awasis Agency in Northern Manitoba.</p>	

IRON FITNESS INC.

Better Body Fitness has been operating in Thompson for over 20 years and the current owner relocated to Southern Manitoba and listed business for sale. Lindsay and Kevin Stadnek approached CFNCD on intent to purchase and CFNCD worked with clients on the business acquisition as well as leveraging other financing. The buyers have been members of this facility for many years with Kevin being the original member when the gym first opened. Lindsay has extensive personal experience and education in fitness and nutrition. They are excited at the opportunity to acquire and expand the existing operations.

THOMPSON CHIROPRACTIC CLINIC 2015

Dr. Chelsea Lillbeck is a new professional to Thompson and is excited at the opportunity to acquire Thompson Chiropractic Clinic. An agreement has been established to retain previous business owner on a consulting basis until Aug. 2018 or upon an agreement to terminate. This client has already hired an additional Chiropractor who will pay the Thompson Chiropractor Clinic 50% of the revenues from clients. She also plans to extend hours of operation and open for a period of time on Saturday's. She intends to sublet space to a 2nd Massage Therapist in the New Year and ramp up marketing of the clinic. CFNCD was able to assist this client with business acquisition as well as assist in leveraging other funders to come on board.

ARTIST, CRAFTERS & SMALL BUSINESS EXPO

In November 2015 CFNCD hosted the 7th Annual event which was a huge success. This event included 52 exhibitors who were able to showcase and sell their products and services to the public during this one day event. The event saw approx. 1000 people come through.

SUSTAINABLE DEVELOPMENT OF THE BOREAL IN NORTHERN MANITOBA

Northern Manitoba has always held tremendous potential in its people and in its resources. To harness this potential, many development efforts have been initiated over the years. Success has varied, but the cornerstone of most successful initiatives has been strong and well articulated guiding principles.

Following The Boreal Summit co-hosted by Manitoba Conservation and Water Stewardship and Manitoba Aboriginal and Northern Affairs on February 17, 2015 at Opaskwayak Cree Nation, Community Futures North Central Development (CFNCD) [Contracted by PEW and Ducks Unlimited] along with representatives from a number of diverse stakeholders in the region have been in preliminary discussion on the value and need for a set of guiding principles.

The intent is to create a consensus based document that is be presented to each of the provincial political parties and made available to the general public in early 2016.